

An Innovative Solution: Randy Hill of APT Advanced Trailer and XTRA Lease Announce Agreement

By Randy W. Hill

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APT Advanced Trailer & Equipment announces an agreement with XTRA Lease that provides an innovative solution for the trailer industry.

APT Advanced Trailer & Equipment of Vienna, Georgia, announces the intent to purchase 45' rail vans from XTRA Lease, a leading supplier of rental and leased trailers. The sale is expected to be completed in early 2009.

Pleased with the relationship and deal reached between the two companies, Randy Hill, President of APT, said "working with Jim AuBuchon and his team on this project has been great. They have provided exceptional service that has created a positive buying experience." AuBuchon is the Regional Vice President of XTRA Lease.

Recognizing XTRA Lease's need to move some used trailer inventory, Hill approached the St. Louis-based trailer rental and leasing company about obtaining the trailers. "In a challenging time for the trailer industry," Hill said, "we have found an innovative solution by modifying these trailers for a new purpose within the peanut industry. It's definitely a win-win opportunity for both APT and XTRA Lease."

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ABOUT APT ADVANCED TRAILER & EQUIPMENT: APT Advanced Trailer & Equipment is one of the largest semi-trailer and storage trailer and container suppliers in the U.S., and is a revolutionary innovator in peanut drying technology. Continuing the legacy of parent company Advanced Trailer Leasing & Sales (ATL) as one of America's premier trailer business operations, APT operates from Texas with a facility in Dooly County, Vienna, Georgia.

ABOUT XTRA LEASE: Based in St. Louis and owned by Berkshire Hathaway, XTRA Lease is a leading provider of over-the-road trailers for rent or lease in the U.S. and Canada. With 80 locations, the company offers a fleet of more than 120,000 trailers, including dry vans, flatbeds, reefers, storage trailers and specialty equipment.

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